

SOUTH NORTHANTS

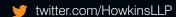
Business Investment & Development Guide







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GrandUnionHousing

Grand Union Housing Group comprises: Aragon Housing Association, Grand Union Homes and South Northants Homes.





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Set in beautiful parkland, Towcester Racecourse is one of the most picturesque racing and events venues in the country. The racecourse offers a unique location for business meetings and conferences, a stunning location for weddings and an ideal leisure destination for corporate or private hospitality parties.

Towcester Racecourse has two award winning grandstands along with a suite of marquees, large outdoor spaces and extensive parking facilities. The Empress and the Grace stand both offer impressive glass fronted facilities with commanding views of the racecourse and the countryside beyond.

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GREYHOUND AND HORSE RACING HOSPITALITY

Our restaurant is the ideal choice for a full dining experience with a perfect view of the action, whether it is for a special occasion or social time spent with friends or colleagues. We offer delicious food superbly served by our team of friendly and professional staff.

HORSE RACING HOSPITALITY

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SOUTH NORTHANTS

Business Investment & Development Guide

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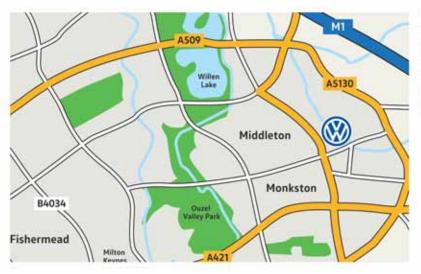
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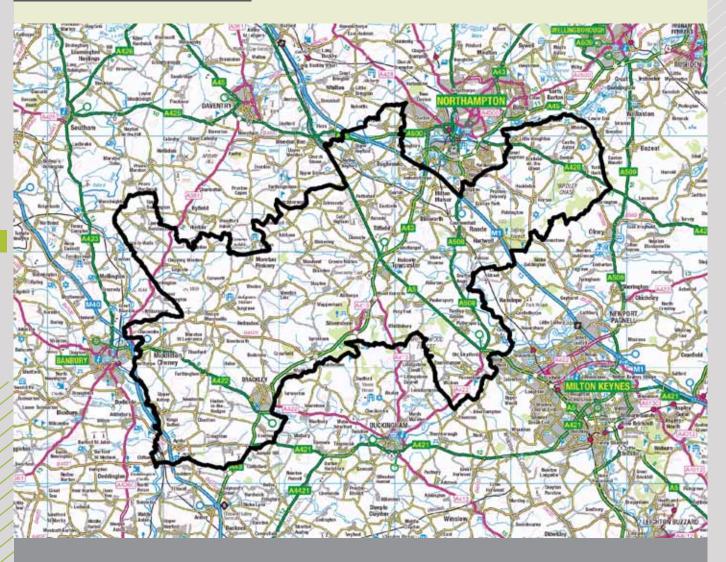
WELCOME to It's Local South Northants

In South Northants our focus is to support and promote the use of local business. It's Local South Northants has been produced to offer businesses and residents information about services in their local area.

Our aim is to increase consumer and business to business spend to help retain investment in the District and grow our local economy. It's Local South Northants is part of a suite of publications designed to give information about the array of services and facilities in the District from visitor information, skills and employment advice to local business networks and business parks. We hope you find this guide an invaluable source of information for all your business needs.

All publications are available on our website www.southnorthants.gov.uk

AREA MAP



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A GREAT PLACE TO DO BUSINESS

South Northamptonshire is an excellent place to do business. The District benefits from its strategic location on the M1 and is home to the internationally renowned Silverstone which has experienced major investment both as a business and sporting location. The A43 also provides a key strategic link extending the connectivity of the District.

The District is home to 63 mainly rural business parks which provide an anchor for many Small and Medium Enterprises (SMEs). Key sectors include High Performance Technology and Motorsport (focused on Silverstone), Logistics, Food and Drink and the Visitor Economy. Employment growth for the future will be achieved through strategic employment sites at:

- Brackley Turweston Road North
- Towcester South
- Silverstone Park
- Grange Park
- Junction 16, M1

Additional employment growth is being delivered through the completion of the Moat Lane Regeneration project, the planned expansion of the RAF Croughton Airbase and the forthcoming Local Plan Part 2 which will extend a number of smaller business parks.

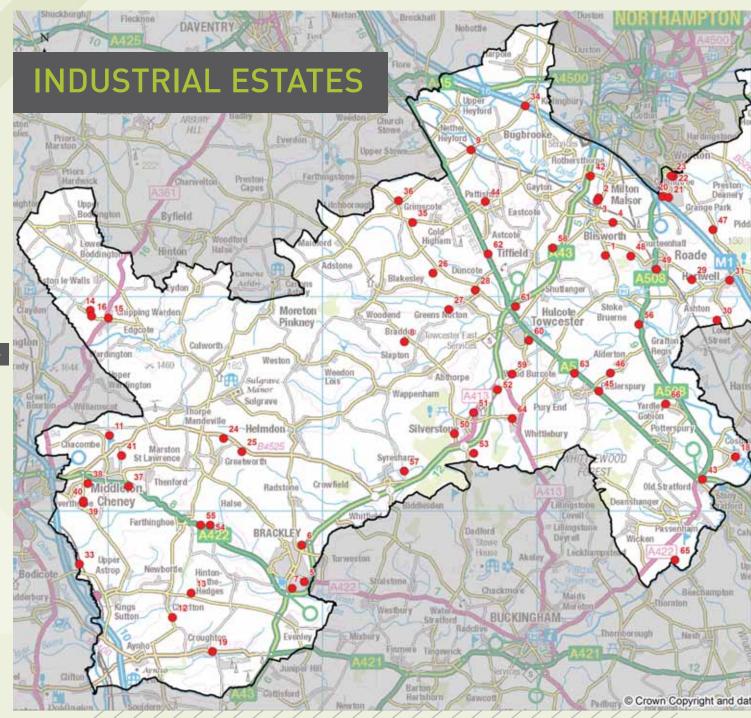




Looking for Premises?

Our Economic Growth
Team can assist businesses
looking for premises and
development opportunities.

Contact them at economicgrowth@southnorthants.gov.uk



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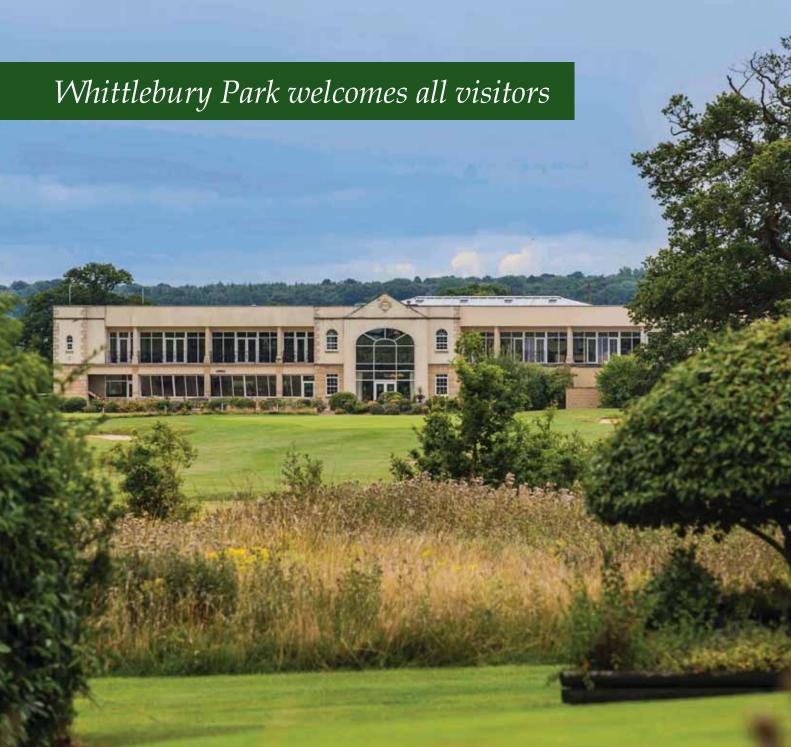
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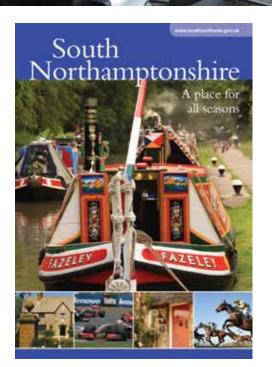
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- Cross Border Transactions





KEY SECTORS

The economy of South Northamptonshire supports a variety of businesses. Its major sectors are;

High Performance Technology – South Northamptonshire is a global centre for high performance technology and motorsport focused on Silverstone Circuit and located at a number of business parks around the District. The sector is growing its future workforce following the opening of the University Technical College at Silverstone specialising in High Performance Engineering. Both current and future workforce offer highly transferable skills into multiple industries within the sector.

Logistics – Located at the heart of the M1 it is not surprising that the District is a highly attractive location for the Logistics Sector with developments focused around junctions 15 and 15a with future growth planned at junction 16.

Food and Drink – South Northamptonshire has developed a reputation for award winning high quality food and drink production by local micro businesses such as Towcester Mill Brewery and Belfair Chocolates. This District also accounts for the highest proportion of food wholesale and agents in the South Fast Midlands.

Visitor Economy – South Northamptonshire is a beautiful District benefiting from a variety of attractions from historic to action based which bring significant investment and employment opportunities into the District. There is scope for further growth in the sector through an increase in overnight visitors, accommodation providers and promotion of its quality food and drink offer.

MAKING IT EASIER TO DO BUSINESS

South Northamptonshire is an authority nationally recognised for its approach to support business through the Department of Business, Energy and Industrial Strategy's initiative, 'Better Business for All'. We are a leading authority for this pilot initiative which provides support for businesses through the regulation maze and enables public protection officers to extend the reach of business support and advice. Additional services to business include:



- Advice on training and local recruitment The Council's free Job Club and Job Match services help people find their way into work, training or education.
- Advice on local recruitment The Council's free Job Match service has been successfully matching local people with local jobs and can support business recruitment whether it's for one or 100 vacancies.
- Advice on available sites and premises South Northamptonshire
 Business Accommodation Guide provides details on the availability of local sites and units.
- Advice on planning matters The Council's Planning Department can advise on your project and handle Planning and Building Regulation applications.
- Business waste SNC provides a chargeable service for the collection of commercial waste from premises such as shops, offices and factories.
- Business Rates SNC collect business rates to help pay for services in the local area and can advise on forms of rate relief.
- Business Regulation SNC provides advice to business on a range of regulations affecting businesses.

The SNC Economic Growth Team also produce a business e-bulletin which provides updates on funding opportunities, skills and training events and forthcoming opportunities for local businesses.

Contact the Economic Growth team on economicgrowth@southnorthants.gov.uk for information



South Northamptonshire is an excellent place to live and attracts a skilled workforce drawn to its market towns and rural areas.

The District's resident workforce has both a higher educational attainment rate and proportion of professional occupations than the national average. The District also attracts a large pool of workers from surrounding areas such as Milton Keynes and Northampton offering a range of skills and professions to support business growth. The Council's Job Match and Job Club services have successfully matched hundreds of people with local companies from individual vacancies to large recruitment drives for new investors. Services through the Job Match are:

- Free and confidential
- A visit to your premises to understand your business requirements
- Pre-screening of prospective candidates
- Recommended candidates only saves you time and money
- Recruitment fairs for large scale recruitment
- Support from key partners providing a multi-agency approach to your recruitment needs



SUPPORT AND ADVICE FOR YOUR BUSINESS

Whether you are an existing business, new business or just thinking about setting up a business, we are here to help. South Northamptonshire Council run a free Enterprise Club operated with experienced Business Advisor support.

The advice is confidential and impartial and includes:

- Initial evaluation of client and testing of the business proposition
- Company formation
- Business Plan and cash flow forecasting
- Market research and marketing
- Advice on finance and access to finance
- Retail advice
- Support for farm diversification through the LEADER programme

The Enterprise Club also run workshops on a range of issues to support new and existing businesses.

Further support is available through the Local Enterprise Partnership which can offer advice and workshops for high growth companies. South Northamptonshire is covered by the South East Midlands Enterprise Partnership (SEMLEP).

Further information can be found on our website www.southnorthants.gov.uk or by signing up to our e-bulletin.

You can also access information about support from SEMLEP at www.velocitybusinesssupport.com





South Northamptonshire Council also run free networking and business workshops. Visit www.southnorthants.gov.uk or sign up to receive our e-bulletin on economicgrowth@southnorthants.gov.uk for further information

LIVE, WORK, PLAY

South Northamptonshire is an excellent place to work and live. It's been consistently in the top 10 rural places to live in the Halifax Annual Quality of Life Survey based on employment, earnings, education, housing and good health.

The District covers 63,000 hectares and is mainly rural in character with over 70% of its population living in rural areas. The remaining population are settled in its two market towns, Towcester and Brackley. Major housing growth is underway with new homes being built in both towns.



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The visitor economy is a key sector in South Northamptonshire and it's easy to see why. The area is admired for its beautiful countryside, historic canal networks and tranquil villages that are reminiscent of the nearby Cotswolds. The pretty towns of Brackley and Towcester are full of charm and character offering a great choice of independent shops, cafés, restaurants and pubs. Surrounding rural shopping centres sell a range of locally grown produce, gifts, clothing and more from converted farm and estate buildings. The District also has a growing reputation for its food and drink industry from local produce to a broad range of dining out experiences, from fine dining to cosy tea rooms.

Up to date information can be found on our Tourism App, 'Explore South Northamptonshire' available on IPhone and Android devices.

There is no shortage of things to do in South Northamptonshire. Probably the best known attraction is Silverstone, a world class motorsport venue, home to a series of major racing events including the British Formula One Grand Prix.

Other attractions include:

- Towcester Racecourse and Greyhound Track
- Sulgrave Manor The ancestral home of George Washington, the first President of the United States of America
- The Grand Union Canal and Stoke Bruerne The Grand Union Canal is the longest canal in Great Britain. It is now famous for its heritage and the picturesque village of Stoke Bruene, located along the Canal welcomes visitors from all over the world
- Salcey Forest the forest covers 1,250 acres with walking, cycling and horse riding trails. Its highlight is the Tree Top Walk
- Castle Ashby Gardens and the historic Canons Ashby House run by the National Trust just over the District border

In addition to motor sporting events at Silverstone and horse and greyhound racing at Towcester, the District is acquiring a reputation as a centre for festivals and carnivals. These include The Brackley Festival of Motorcycling, Blisworth Canal Festival, Blakesley Show and Towcester Food Festival.





ExploreSouth Northamptonshire

It is a great place to explore with much to offer

Located in the heart of middle England, South Northamptonshire is admired for its beautiful rolling countryside, ancient woodlands, historic canal network, market towns and tranquil villages that are reminiscent of the nearby Cotswolds.

Explore South Northamptonshire at: www.southnorthants.gov.uk/tourism







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Chris White, Managing Director BSc (Est Man) MRICS (Arb) Chris@whitecommercial.co.uk 07990 527551 For further information please contact:

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Charter Court

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Andrew Fairbairn, Director
FRICS LLM

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Sulgrave Manor

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We have been training teachers for almost 20 years and offer a tried and tested route into teaching for the local community. Our trainees are career changers and return-to-work parents as well as recent graduates. Our employment record is 100% for the past two years with an average of 84% of recruits taking up their first teaching post in local schools.

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COMPANY PROFILES



Burcote Wood Farm Business Park

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Contact details for all the above are on our website www.burcotewoodfarmbusinesspark.co.uk

Situated just outside of Towcester, the Business Park has excellent road links to the rest of the country with the A43 being less than a mile away and Silverstone is just 3 miles away.

There are areas for tenants to walk their dogs and have a picnic.

The farm still is run by Richard as a mixed farm with both a small acreage of arable crops and a pedigree herd of Limousin cattle, the Burcotewood herd.

www.burcotewoodlimousin.co.uk

See also page 4



More Homes, Stronger Communities, Better Lives

Grand Union Housing Group (GUHG) is a leading provider of affordable housing and related services in Bedfordshire, Northamptonshire and Buckinghamshire, owning and managing nearly 11,000 properties.

The Group also helps people to enter the housing market through shared ownership and other home ownership initiatives. Currently developing around 200 new homes per year in partnership with developers and landowners, it is committed to raising standards of delivery. It also enjoys development partner status with the Homes and Communities Agency (HCA) on its Affordable Homes Programme.

GUHG currently has two subsidiary organisations: Aragon Housing Association, which is one of the largest affordable housing providers in Bedfordshire and provides specialist accommodation and support to people with learning disabilities; and South Northants Homes, which owns and manages over 3,000 affordable homes transferred from South Northamptonshire Council in March 2008.

The Group also provides additional services to tenants such as free money advice, computer training, employment advice, training courses and youth activities. On top of this, they provide specialist services such as supported housing, extra care, retirement schemes and more.

GUHG and its subsidiaries are members of PlaceShapers, a national alliance of more than 100 community-focused housing associations. Together they own and manage more than 725,000 homes and provide services to more than two million people.







Howkins and Harrison

Howkins and Harrison have established their seventh regional office on the Market Square in the historic town of Towcester. Opened in January 2016, the office has enjoyed its first year of trading, with a busy 2017 ahead.

Serving Towcester and the surrounding villages, our net spreads far and wide. The South Northamptonshire town is the perfect place to complement our existing and growing sales and letting presence with branches across Northamptonshire, Warwickshire and Leicestershire, additionally served by our London Office.

Established in 1888, our reputation has grown over more than a century and we do more than just Residential Sales; our areas of speciality are Commercial, Residential and Rural Chartered Surveyors, Estate Agents, Auctioneers, Valuers, Planning and Development Consultants, Residential Letting Agents and Property Consultants. Our experienced team advise clients ranging from individual property owners and buyers to national developers and investors looking to maximise their property portfolios.

Come in and see us at the Towcester office where we have a wealth of experience and local knowledge waiting to share with you. You will see the familiar faces of Martin Broadbent who is heading up the team with Charles Morton along with Mark Manning & Sarah French who will advise and help you every step of the way.

Our newly opened Rural Department is headed by Jennifer Whitton working alongside Simon Harris, Andrew Pinny & Jeff Paybody.

We are in a prime position to offer our clients unrivalled advice, utilising our market knowledge, local expertise, multi-office coverage and specialist departments.

We offer an individual professional service which is tailored to meet your particular needs. We've found our new home, now let us help you find yours.

www.howkinsandharrison.co.uk

See also inside front cover



Silverstone Park

MEPC, the asset manager and developer of Silverstone Park, is rapidly creating a global business destination for high tech companies.

Since purchasing 130 acres of development land along the Dadford Road at the entrance to the Silverstone Formula 1 circuit, MEPC has attracted over 20 new companies including KTM Sportmotorcycle UK, Husqvarna Motorcycle UK, ZetaSafe Ltd, Manor Endurance Racing Ltd, Matterhorn Languages Ltd, Radius Management & Logistics, Fyshe Limited, Hitech GP, Ami-Con, Nissan NISMO, BW Precision Engineering Ltd, Design Rule PLM, Anderson Gothard Associates, Expion, Vesalius (EU) Ltd, Black N Rounds and Spyder Club.

These companies are attracted by the cluster of specialist skills and capabilities in the area. This special economic geography has now been recognised by the SQW cluster report which has led to the Silverstone Technology Cluster. This area, in a one hour drive time radius of Silverstone Park, has been identified as hosting exceptional capabilities in some 4,000 companies.

More details at http://silverstone-park.com/hptm-cluster-research/

In order to create a destination, MEPC is not only developing property options, ranging from 200 sq ft to HQ style standalone buildings set in a high quality campus style environment, but is also developing a strong community of like-minded people and opportunities for business development. The business networking and social programme includes:

- · Occupier networking events including business breakfasts, coffee mornings, lunchtime gatherings and a summer barbecue
- Regular senior team lunches for up to eight guests to 'talk business with neighbours' in a relaxed and informal setting
- An occupier-led Social Committee supporting activities such as five-a-side football, quiz nights and other social events
- Promotion of occupiers' businesses through press articles published on the Silverstone Park website and newsletter
- A specialist metrology facility and Metrology Network to support the sector with access to equipment and training
- Sponsorship of the SQW cluster report to consider the specialist nature of the economy around the Silverstone area and
 make the case for further investment

Silverstone Park will continue to attract companies and grow from 600 people to more like 6,000 people, due to its unique nine point customer proposition:

- An established business community
- At the heart of the Silverstone Technology Cluster
- A high quality environment to impress clients and motivate staff
- On-site amenities
- Silverstone Circuit a profile raising address and R&D facility
- MEPC an experienced property partner
- On-site management team
- Flexible property options to meet customers' needs now and in the future
- Central UK location.



South Northants it's local

It's local is a business directory for businesses and people who live, work in or visit South Northants.

Thousands of local businesses have provided information to create an online directory of businesses based in the South Northants area. The directory can be searched online on the South Northants 'It's Local' website **www.itslocalsouthnorthants.co.uk**







It's a web-app for your mobile phone, tablet or desktop

'It's Local South Northants' is an online business directory, built for today's mobile generation, that accompanies this Business Guide. At **Itslocalsouthnorthants.co.uk** you can find business services by keyword or company name. It is fully integrated with Google maps, directions and Streetview and includes direct links to businesses' websites and social media including Facebook, Twitter, LinkedIn, Google+ and Youtube.

The service can also be accessed from mobiles and tablets by sending a text message **4Southnorthants** to **88802**. The service is dynamic, sending device-appropriate pages to mobiles, tablets, laptops, desktops and Smart TVs.

It's free for South Northants based companies to advertise and use.



A global destination for engineering, innovation and business development

Locate your business at the heart of the Silverstone Technology Cluster, where the supply chain and skills pool is local and the business opportunities are global

For further information, please contact:

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FROM HERE WE CHANGE THE WORLD

To find out more visit: silverstone-park.com

